

Application Engineer (H/F) Montpellier area (34980) + V.I.E. USA

*Be part of an enthusiastic team in a fast-growing, high-tech company
with an international development.*

YellowScan designs, develops and produces mapping sensors for professional drone applications. Fully integrated, ultralight and easy to use, these highly automated sensors are used by customers worldwide in various fields: topography, environmental research, archaeology, civil engineering and mining.

With a strong focus on customer satisfaction, we are committed to providing the highest performance, quality and reliability of our products and services. In order to rapidly expand our business worldwide with the highest level of quality and service, we are actively seeking the best talents to strengthen our team.

Today, **we are looking for an Application Engineer**, with a background in one or more of the following sectors: **Topography, Remote Sensing/Aerial Imaging, GIS, Public Works, Mines & Quarries, Forestry.**

Position based in Saint-Clément-de-Rivière, near Montpellier, ideally to be filled as soon as possible. This position is intended to be extended by a VIE contract in the USA, in Salt Lake City, UT

■ Application Engineer's Missions:

■ Customer Relations

Teaming up with the Customer Support Manager and the Sales team, you follow up and technically support customers (training, advice, demonstrations, pilot projects):

- Organize and deliver technical product presentations, webinars, demonstrations
- Process and present data from demonstrations and pilot projects
- Organize and conduct technical training for resellers and customers as well as prepare the content of these
- Attend conferences and trade shows to technically present products and their applications

■ Technical Documentation

Teaming up with the Customer Support Manager and the Sales team, you will:

- Prepare and conduct tests of products and their applications
- Analyze data and document results to produce technical documentation (datasheets, white papers, webinars, ...)
- Interview customers about applications and build "customer stories" highlighting YellowScan's business benefits to its customers

■ Quality Control and Technical Support

Coordinating with the Customer Support Manager, you will:

- Conduct new and returned product testing and write test reports
- Manage and solve customer requests to ensure their full satisfaction

■ Your profile:

- Bilingual English required - a third language will be a plus
- Endorsed for your thoroughness, analytical skills, and strong sense of customer service
- Excellent interpersonal skills: great ease in conducting outstanding professional relationships with both clients, colleagues and various partners.
- Excellent speaking and writing skills
- Enjoy working as a team
- Strong organizational skills: meeting deadlines and commitments, ability to run multiple projects/assignments in parallel, sense of priorities, continuous improvement of personal and team productivity
- Sense of self-reliance and initiative
- Adaptable and curious mindset (ability to gain a thorough understanding of our products, markets and customers)

■ Education and Work Expérience:

- Bac+5, Engineering School type with one or more specializations / internships / work experience in the fields of Topography, Remote Sensing/Aerial Imaging, GIS, Public Works, Mining & Quarries, Forestry.

■ Additional information:

Application to be sent to the following address: gaelle.dhauteville@yellowscan-lidar.com